

Salinas School of Dance, LLC  
2019-2020

### Disclosure of Policies

ALL PARENTS MUST SIGN AND INITIAL EACH PARAGRAPH AND SIGN AT THE BOTTOM.

Please understand our policy, you are not purchasing a class at a particular time, but a reserved place in that class. There is NO provision for credit to be issued. TUITION AND REGISTRATION FEES ARE NOT REFUNDABLE and no adjustments can be made for the number of days or classes in a given month or for days missed due to illness or any personal inconveniences.

\_\_\_\_\_ Parents Sign Here

Our curriculum requires all students to be able to separate from the parent(s) and to go into the classroom with the teacher and assistant teacher. Parents are not allowed in the dance studios.

\_\_\_\_\_ Parents Initial

Children are all different and we want both the parent and the child to be aware of, and comfortable with, the policy prior to registration. Children who are not yet able to separate from the parent should not sign up for our dance program.

\_\_\_\_\_ Parents Initial

We make every effort to make our studio a welcoming and safe place for all our families. Our suggestion is that you wait until you are sure your little one is excited and ready to go into our Beginning Ballet program.

\_\_\_\_\_ Parents Initial

Makeup Classes are available upon request. Please check with the office before coming to a makeup class. If the class is full, makeup classes will not be allowed for that class.

Tuition is due on the 1st of the month and is late after the 10th of the month. Every family must have a credit card on file. If tuition is not paid by the 10th, the credit card will be charged on the 11th. If the credit card is denied, there will be a Fee of \$25.

- I have read the basic policies attached including this page and agree to the policies regarding makeups/tuition and cancelation \_\_\_\_\_ Parents Sign Here

Thank you for joining our dance family. Lisa and Terrin Eisemann

Parent (Print Name): \_\_\_\_\_

Date: \_\_\_\_\_

# PAYMENT AGREEMENT FOR ALL REGISTERED FAMILIES

## Salinas School of Dance, LLC

2019-2020

We are very happy to offer an automatic payment plan for those who wish to avoid late fees, missed payments, etc. This is not required, but is now available to parents who of current and continuing students.

**DIRECT PAYMENT AUTHORIZATION:** Tuition payments will be made on the 2nd or 3rd of each month via an automatic charge to your credit/debit card (Visa or MasterCard only). You are responsible for contacting the studio with any questions regarding your account. Any class drops or changes must be made by completing a new Registration Form in person by the 15th of any current month to be effective by the 1st of the following month. The authority you give to automatically charge your tuition remains in effect until you notify the Salinas School of Dance in writing and in person 30 days in advance of the date you want to terminate by submitting a DROP FORM, available in the office.

I hereby authorize the Salinas School of Dance to initiate electronic payments for the balances due on the Salinas School of Dance account. I understand that the monthly amount charges will be determined by my class choices and fees for those classes and that the enrollment/tuition fees may vary depending on the classes added or dropped, and also as other payments or charges are applied to my account based on my activities at the studio. I understand that there will be a \$25 bank fee for any payment that does not go through due to expired card, stolen card, closed account, insufficient fund, or any other reason and that I will then be required to make that payment in the lobby by the 7th. I understand that I will be given the option to use my Direct Payment Account to pay for added classes throughout the school year. I understand that if I choose to make an early payment to the Salinas School of Dance in the office no later than the 25th of the current month for the following month that covers my account balance in full, then my credit/debit card will not be charged on the 2nd of that following month. Changes to my Direct Pay information must be made in person by the 25th of the month.

Payment Information-Complete the following sections completely.

Account Holder's Name \_\_\_\_\_

Account Holder's Signature \_\_\_\_\_ Today's Date \_\_\_\_\_

Account Holder's Email \_\_\_\_\_

Date Card was imputed into system \_\_\_\_\_

Autopay Withdrawl Date: 2nd or 7th

Salinas School of Dance, LLC  
August 2019-2020

Dear Parents and Guardians:

To streamline our tuition payment procedures, all families will be required to give us a credit card to keep on file or sign up for automated payments from your credit/debit card. You can continue to pay by check, debit card or credit card in person but if we do not receive your payment by the 7th of each month, then we will process your credit card information you have given us. If you already use a credit card Autopay processing, please fill out a new form as we begin a new season.

\*Cards will be imputed to the system directly.

#### Simplify Your Life

Automatic payment offers a more convenient, more secure way to pay

- No worries about coverage lapses because you forgot a payment
- No lost checks at the bottom of your child's dance bag
- Saves time and postage
- Paperless transactions help the environment
- No added cost for the service
- Automatic Withdrawal

A convenient way to pay your monthly payment. Simply authorize Salinas School of Dance, LLC once to withdraw the amount due from your account each month July 2019-July 2020.

#### Enroll Today

It only takes a few minutes to get started and take the stress out of paying bills: Forms must be completed in the Studio. Fill out the Automatic Withdrawal form for Credit Card form for Visa, MasterCard, or Discover payments.

\*Payments for August (tuition/registration fees) must be paid in full to reserve your spot. Classes will become OPEN to new students July 1.

Sincerely,

Salinas School of Dance, LLC  
Lisa & Terrin Eisemann

# Salinas School of Dance, LLC

## Basic Policies as of July 2019-2020

(please see [www.salinasdance.com](http://www.salinasdance.com) for updates & additional information)

### Policy Information Sheet

If you register for and take a space in a class, you are committed to, and agree to pay tuition for, that class until either the end of the session or you drop the class by completing a Class Cancellation Form. Single classes may be available, if not full, without commitment for a fee. If you request to be added to the class, you are REGISTERED for the class.

**Registration Fees:** Each student will be charged a non-refundable annual registration fee payable in July/August, or upon registration. Discounts may be given for multiple students in a single family. Single Class fees will be higher if the registration fee is not paid but single classes may not be available if the class is full and there is no guarantee of future space. Registration fees are not prorated.

**Tuition:** Fees for class may be paid by the month or by the class. If the class is not full, per class fees are higher and there is no guarantee of space from week to week. Monthly tuition charges for School Year Sessions are based on the total number of weeks in each session August 2019- June 2020. Costume week and Picture week classes are charged as regular classes. If your child is participating in recital, you are committing to attend class and pay tuition through June. Tuition may be paid in advance however, there are no refunds on pre-paid amounts of any kind.

Monthly tuition rates are not affected by holidays or school vacations. When the studio is closed for Holiday Breaks, student are encouraged to come to make up classes. No credits are given for missed classes during a month that are not made up.

**Other Fee Policies:** All fees (tuition, registration fees, recital performance fees, costume fees, and tickets) are non-refundable. All outstanding balances must be paid in full before costumes are handed out and before any student can perform in the Recital. All unpaid charges as of the 10th of each month are subject to late charge of \$25. All accounts must be paid in full before registering for the next session. Accounts with a history of non-payment or non-compliance with studio policies may be barred from registration and may be asked to leave the studio or may be asked to prepay tuition.

**Make Up Policy:** Any missed classes may be made up by attending a class of same level or lower and same age range only within the same calendar month. If the dancer misses classes in the last week of a calendar month, the dancer may make up the class in the following calendar month. No credits or refunds are given for missed classes. SSOD is not responsible for tracking missed classes. Students may not make up more than twice in the exact same class. To make up a class, get a make up slip from the front desk before class. There are no makeups for classes missed because of holidays, or for classes missed in a past calendar month. Make ups cannot be done by siblings or friends.

Parents, friends and younger siblings are NOT allowed in classrooms during class; it helps students keep focused without distraction. The studio's waiting areas accommodate parents & siblings.

If your child has a behavioral issue or special need, please advise the front desk. If your child has an injury or illness that a physician has suggested he or she be limited from physical activity, you must provide a doctor's note to hold a space in a class without billing AND your child must be cleared by the same physician in writing to return to dance. If your child has a cast, crutches, brace etc., your child will not be allowed to participate in dance without written clearance from a physician. No refunds or credits will be given for injuries after the child is authorized to return to class.

If your child is in a full class and your child has not attended the class for 3 consecutive weeks without a parent request and payment to maintain his or her space, your child may be dropped from a class to allow others to participate without a refund or credit for tuition paid or owed.

All parents and students are expected to read and comply with all studio policies, procedures, newsletters (available via e- mail and on the website. SSOD's website is located at [www.salinasdance.com](http://www.salinasdance.com))

We thank you for understanding our policies and we are very excited to kick off the new season with you!  
-Lisa & Terrin

# Salinas School of Dance, LLC

## Class Schedule August 2019-20

40 West Gabilan St (831) 424-4655

Ages 17 months - Adults

### Princess Ballerinas Program

\*Different then Beginning Ballet  
(10wk Semester \$155.00)  
(NON Recital Class)  
Ages 2-4  
Tuesday 3:15-4pm  
Wednesday 3:15-4pm

### Beginning Ballet

Ages-2-5  
(monthly)  
Tuesday 4:00-4:45pm  
Thursday 3:45-4:30pm  
Friday 3:45-4:30pm  
Saturday 9:00-9:45am & 11:00-11:45am

### Beginning II Ballet

Ages 4-7  
(monthly)  
Tuesday 5:15-6:00pm  
Thursday 5:00-5:45pm  
Saturday 10:15-11:00am

### Beginning I/II Tap

Ages 2-7  
(monthly)  
Tuesday 4:45-5:15pm  
Friday 5:45-6:15pm  
Saturday 9:45-10:15am

### Beginning I/II Jazz

\*must be in Ballet I/II  
(monthly)  
Thursday 4:30-5:00pm

### Intermediate IA Ballet

Ages 6-8  
(monthly)  
Saturday 10:15-11:00am

### Intermediate IB Ballet

Ages 8-15  
(monthly)  
Saturday 11:00-11:45am

### Intermediate I Ballet

Ages 8-16  
(monthly)  
\*must attend twice a week  
Wednesday 4:30-5:30pm  
Friday 4:30-5:30pm

### Intermediate I Tap

\*must be in Intermediate  
Ballet  
(monthly)  
Wednesday 4:00-4:30pm

### Intermediate II Ballet

Ages 8-16  
(monthly)  
\*must attend twice a week  
Wednesday 4:30-5:30pm  
Friday 4:30-5:30pm

### Intermediate III Ballet

\*SVCBC Dancers  
(monthly)  
Tuesday 4:00-5:00pm  
Thursday 4:00-5:00pm  
Saturday 8:45-10:15am

### Intermediate II/III Tap

\*must be in Intermediate II/III  
Ballet  
(monthly)  
Tuesday 4:45-5:15pm

### Intermediate Jazz

\*must be in Intermediate Ballet  
(monthly)  
Thursday 5:00-5:45pm

### Advanced Ballet/Pointe

\*SVCBC Dancers  
(monthly)  
Tuesday 5:30-7:00pm  
Thursday 5:45-7:00pm  
Saturday 8:45-10:15am

### Advanced Tap/Jazz

\*must be in Adv. Ballet  
(monthly)  
Wednesday 5:30-6:15pm

### WeeFeet Irish

(10 wk Semester  
\$160.00)  
Ages 5-10  
Saturday 11:45am-  
12:30pm

### Spirit of Salinas Irish

(10wk Semester \$225.00)  
\*SVCBC Dancers  
\*times subject to change  
Friday 5:30-6:30pm

### Adult Ballet Bootcamp

(10 wk Semester \$135.00)  
ages 18+  
Wednesday 5:30-6:15pm

### Adult Beginning I Tap

(10wk semester \$135.00)  
\*Schedule TBA  
Ages 18+

- See backside for pricing

# Class Pricing

## Beginning I/II & Intermediate A/B Levels

### Single Registration

Fee...\$40.00

1 class/week...\$65.00/month

2 classes/week...\$115.00/month

3 classes/week...\$135.00/month

4 classes/week...\$150.00/month

**Drop in/Single Class...**\$25.00

**Makeup Class...**Free

**Late Fee** (after the  
10th)...\$25.00

**Bounced Check...**\$45.00

### Family Rate

Registration Fee 2x \$65.00

Registration Fee x3 \$90.00

1 class/week \$55.00/month

(Beginning level classes)

Each additional...\$35.00/month

## Intermediate/Advanced Programs

### Intermediate 1 Ballet

\$135.00 per month

(\$15.00 additional for Tap,

\$15.00 additional for Jazz)

### Intermediate II Ballet

\$155.00 per month

(\$10.00 additional for Tap or Jazz)

### Intermediate III Ballet

\$165.00 per month

(\$10.00 additional for Tap, Jazz or Pointe)

### Advanced Ballet & Pointe

\$175.00 per month

(\$10.00 additional Tap/Jazz)

## Semester Classes

Princess Ballerinas

\$155.00 (10Wks)

WeeFeet Irish

\$160.00 (10 Wks)

Spirit of Salinas Irish

\$225.00 (10 Wks)

Adult Ballet Bootcamp

\$130.00 (10 Wks)

Adult Tap \*TBA

\$130.00 (10 Wks)